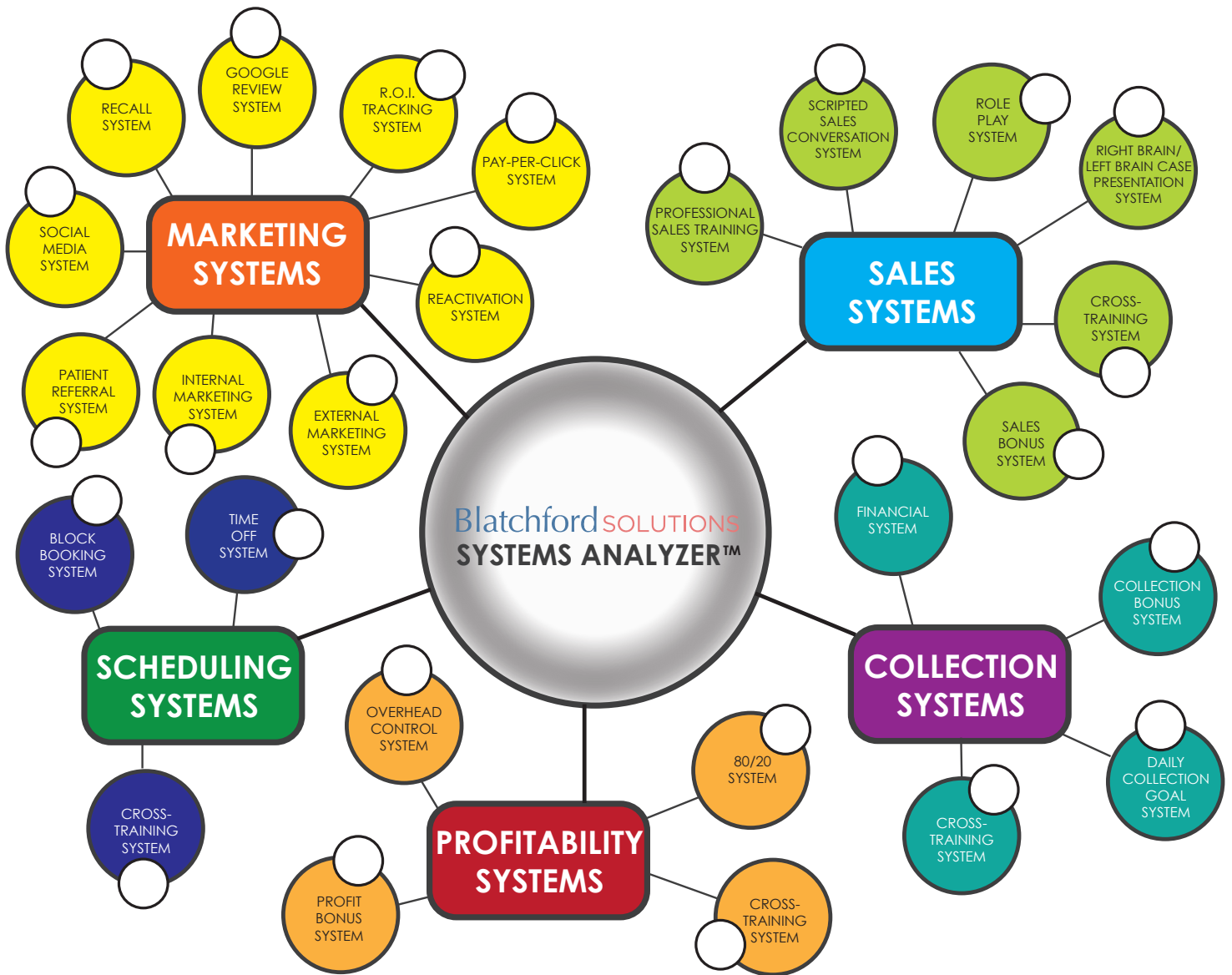


RATE YOUR SYSTEMS



DOCTOR'S NAME: _____ DOCTOR'S MOBILE#: _____

SCAN OR TAKE A PHOTO AND EMAIL IT TO: SYSTEMS@BLATCHFORD.COM
OR TEXT IT TO (541) 610-2030

HOW TO FILL OUT THE BLATCHFORD SYSTEMS ANALYZER

We're evaluating the effectiveness of key systems in your dental practice. This helps us identify strengths and opportunities for growth and better profitability. Follow the steps below:

Step 1: Read Through Each Category

You'll be rating systems within **five main categories** of your practice on a scale of **1 to 10**, where:

- **1 = Needs serious improvement (awful)**
- **10 = Outstanding (amazing)**

The five categories are:

Collections

Profitability

Scheduling

Marketing

Sales

Step 2: Rate the Subcategories

Within each category, you'll find smaller systems or processes. Give each subcategory a score from 1 to 10 based on how well it's currently working in your practice. Be honest—this is for your benefit! Simply write the number score on your sheet in the circle next to each category.

Step 3: Submit Your Results

Once you've completed your ratings, send them to us by:

Taking a picture of your sheet and **texting** it to us (541) 610-2030 or, **emailing** it directly to systems@blatchford.com

That's it! Keep it simple and honest. This gives us the clarity we need to help you take your practice to the next level.